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The World Market for Hand Saws, Files, Rasps, Pliers, Pincers, Tweezers, Metal Cutting Shears, Pipe Cutters and Similar Hand Tools: A 2004 Global Trade Perspective



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2003-06-03 2005-02-07 #File Name: 0597894574140 pages | File size: 25.Mb

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OUR APPROACH This report was created for strategic planners, international executives and import/export managers

who are concerned with the market for hand saws, files, rasps, pliers, pincers, tweezers, metal cutting shears, pipe cutters and similar hand tools. With the globalization of this market, managers can no longer be contented with a local view. Nor can managers be contented with out-of-date statistics that appear several years after the fact. I have developed a methodology, based on macroeconomic and trade models, to estimate the market for hand saws, files, rasps, pliers, pincers, tweezers, metal cutting shears, pipe cutters and similar hand tools for those countries serving the world market via exports or supplying from various countries via imports. I do so for the current year based on a variety of key historical indicators and econometric models. On the demand side, exporters and strategic planners approaching the world market face a number of questions. Which countries are supplying hand saws, files, rasps, pliers, pincers, tweezers, metal cutting shears, pipe cutters and similar hand tools? What is the dollar value of these imports? How much do the imports of hand saws, files, rasps, pliers, pincers, tweezers, metal cutting shears, pipe cutters and similar hand tools vary from one country to another? Do exporters serving the world market have similar market shares across the importing countries? Which countries supply the most exports of hand saws, files, rasps, pliers, pincers, tweezers, metal cutting shears, pipe cutters and similar hand tools? Which countries are buying their exports? What is the value of these exports and which countries are the largest buyers? In what follows, Chapter 2 begins by summarizing the regional markets for imported and exported hand saws, files, rasps, pliers, pincers, tweezers, metal cutting shears, pipe cutters and similar hand tools. The total level of imports and exp